

PSE&G'S DIRECT INSTALL PROGRAM: ENERGY ASSESSMENTS AND THE DIRECT INSTALL PROCESS

PRESENTED BY:



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 **Donnelly Energy**

A PSE&G CONTRACTOR



ABOUT DONNELLY ENERGY

Donnelly Energy is a premier energy efficiency firm dedicated to helping New Jersey businesses and local government entities “go green” and save green. With exceptional Direct Install turn-key services and utility resources, Donnelly’s mission is to offer the best and most cost-efficient upgrades that help commercial facilities in the Garden State reduce their carbon footprint and overall energy costs.

We’re here to help you and the environment – and make it as easy and affordable to do so as possible!



PSE&G'S DIRECT INSTALL PROGRAM

- Comprehensive, cost-effective, energy-efficient measures—cut energy costs by as much as 30%
- Energy-efficient equipment upgrades can include: lighting retrofits (including sensors and controls), HVAC systems, commercial refrigeration equipment, and motors
- Eligible business customers must have 12-month individual facility electricity average peak demand usage less than 200 kW
- Customers repay as little as 20% of the total project cost—interest-free—over 60 months on their PSE&G bill (or in one lump-sum payment, if preferred)



PSE&G'S DIRECT INSTALL PROGRAM

PSE&G's Direct Install Program is split into two categories:

- Small Business Direct Install (open network of contractors)
- Non-profit, Local Government, K-12 Public Education, and Urban Enterprise Zones (closed network of exclusive contractors assigned to territories)

**Donnelly Energy is an
approved contractor in
both Direct Install
categories.**



A dark, unlit incandescent lightbulb is positioned vertically in the center of the frame. It sits on a surface of dark green grass, which is visible as a dense, textured background. The lightbulb's glass is dark, and its metal base is visible at the bottom. The overall lighting is very low, creating a moody and mysterious atmosphere.

WHAT'S THE DIFFERENCE?



SMALL BUSINESS DIRECT INSTALL (OPEN NETWORK)

- This program is for any businesses **not located** in an Urban Enterprise Zone
- Businesses can choose which trade ally they work with from a list of pre-approved contractors
- Find a trade ally online:
bizsave.pseg.com/home/find-a-trade-ally
- Donnelly Energy is a trade ally for this program





DIRECT INSTALL **(CLOSED NETWORK)**

*FOR NON-PROFIT, LOCAL GOVERNMENT,
K-12 PUBLIC EDUCATION, AND URBAN
ENTERPRISE ZONE BUSINESSES*

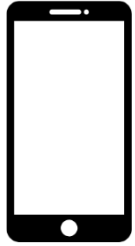
- Same eligible energy efficiency upgrades as SBDI
- Non-profits, local government, and businesses in Urban Enterprise Zone cities receive a higher incentive
- Each county has an assigned PSE&G authorized contractor
- Donnelly Energy is assigned to Passaic, Morris, Hunterdon, and Middlesex counties



A dark, unlit incandescent lightbulb is positioned centrally in the background. It sits on a surface of green grass, which is visible as a dense pattern of blades. The background is dark, making the lightbulb and the white text stand out.

**IT ALL STARTS WITH A FREE
ENERGY ASSESSMENT**

ENERGY ASSESSMENT 101



Sign up online at bizsave.pseg.com or call 1-844-300-PSEG (7734).

You can also sign up directly with a trade ally or authorized contractor.



Have your most recent utility bill ready so that the trade ally can prequalify your business for the right program based on location and energy use.



Once pre-approved, your trade ally will ask you to sign a PSE&G Customer Audit Access Agreement Form. You can then schedule your energy assessment!

ENERGY ASSESSMENT 101



Energy assessments are
free and non-committal



Quiet and non-invasive



Takes as long as it takes
to walk your facility

*Once completed, you will receive a PSE&G-produced
proposal within a few days.*

A dark, unlit incandescent lightbulb is positioned vertically in the center of the frame. It sits on a bed of dark green grass, which is visible as a textured background. The lightbulb's glass is dark, and its metal base is visible at the bottom.

THE DIRECT INSTALL PROCESS

DIRECT INSTALL PROCESS



Eligibility
and
assessment



Proposal
created and
signed by
customer



PSE&G
reviews and
executes the
contract



Your trade
ally handles
all of the
installation



Project
closeout



Energy savings
begins

DIRECT INSTALL PROCESS

Energy assessments for Direct Install are always **free** and non-committal.

The Direct Install program is turn-key, meaning your trade ally or contractor will handle **everything** for you.

Direct Install customers repay as little as 20% of the total project cost—interest-free—over 60 months on their PSE&G bill (or in one lump-sum payment, if preferred).

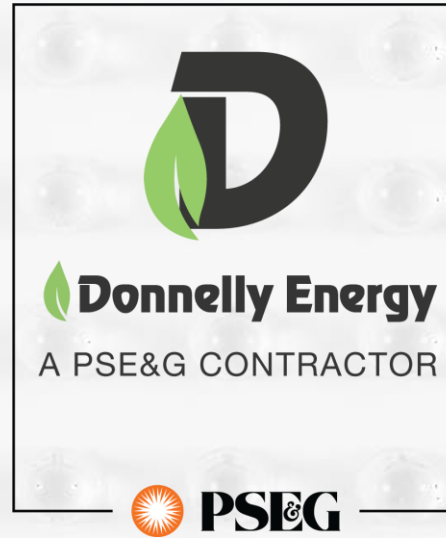
Businesses **not** in an Urban Enterprise Zone fall under the Small Business Direct Install category.

Non-profits, local government, K-12 public education, and businesses in Urban Enterprise Zones fall under the closed network Direct Install program.



A dark, unlit incandescent lightbulb is positioned centrally, resting on a bed of green grass. The background is a dense field of grass, creating a textured, natural setting. The lightbulb's glass is dark, and its base is visible at the bottom.

ANY QUESTIONS?



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